

# Memorandum - City of Gulfport

## Purchasing

**To:** The Honorable Mayor and City Council

**From:** Connie Debenport, Purchasing Manager

**Date:** January 9, 2014

**Ref:** Term Contract Group P – Street Marking Signs

**Contract Period 01/01/2014 thru 12-31-2014**

**Renewable Period 01/01/2015 thru 12/31/2015**

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I have reviewed the bids received on the above referenced group and recommend acceptance of the lowest and best bids as submitted by Custom Products and Vulcan Signs. The lowest and best bid is highlighted in each column.

I have attached a tabulation sheet for your review and approval. Thank you for your consideration.

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**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|           |                                                                                                         | <b>Custom Products</b>                                                  |                               | <b>Vulcan Signs</b>                   |
|-----------|---------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------|---------------------------------------|
| <b>A.</b> | <b>U- channel posts (Galvanized)</b>                                                                    |                                                                         |                               |                                       |
| 1         | U-Channel 50, 12 ft. 3 Wt. per foot                                                                     | Units per bundle<br>Weight per bundle<br>Unit Price<br>Price per bundle | 50<br>1800<br><br>\$ 1,410.00 | 50<br>1944<br>\$ 30.61<br>\$ 1,530.50 |
| 2         | Caps for U-Channel post for extruded street name blanks (die cast aluminum) 5 1/4", #914X-0190 or equal | Each<br>Item #                                                          | \$ 3.85<br>RPB9IUXOL90        | \$ 3.85<br>750162                     |
| 3         | U-Channel cap 180° 12" for extruded blades w/set screws                                                 | Each<br>Item #                                                          | \$ 11.00<br>RPB412UXNU180     | \$ 10.50<br>750089                    |
| 4         | U-Channel cap 90° 12" for extruded blades w/set screws                                                  | Each<br>Item #                                                          | \$ 11.00<br>RPB412UXOL90      | \$ 10.50<br>750231                    |
| 5         | 90° crosspiece 12" w/set screws                                                                         | Each<br>Item #                                                          | \$ 11.00<br>RPB412CX          | \$ 10.50<br>750087                    |
| 6         | Crosses for extruded street name blanks (die cast aluminum) 5 1/4", #X990X                              | Each<br>Item #                                                          | \$ 3.85<br>RPB990X            | \$ 3.85<br>750084                     |
| <b>B.</b> | <b>Aluminum sign blanks .080 Gage</b>                                                                   |                                                                         |                               |                                       |
| 1         | 24" Octagon                                                                                             | Each<br>Item #                                                          | \$ 8.55<br>BA08024240         | \$ 8.37<br>08024OMS                   |
| 2         | 30" Octagon                                                                                             | Each<br>Item #                                                          | \$ 13.43<br>BA08030300        | \$ 11.51<br>08030OE                   |
| 3         | 36" Octagon                                                                                             | Each<br>Item #                                                          | \$ 19.38<br>BA08036360        | \$ 15.06<br>08036OMS                  |
| 4         | 30" Triangle                                                                                            | Each<br>Item #                                                          | \$ 7.88<br>BA0803030T         | \$ 6.91<br>08030TMS                   |
| 5         | 12 x 8                                                                                                  | Each<br>Item #                                                          | \$ 2.06<br>BA08012108SP       | \$ 1.76<br>080128MS                   |
| 6         | 12 x 18                                                                                                 | Each<br>Item #                                                          | \$ 3.66<br>BA0801218MR        | \$ 2.75<br>0801218E                   |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|    |                |        |             | <b>Custom<br/>Products</b> | <b>Vulcan<br/>Signs</b> |
|----|----------------|--------|-------------|----------------------------|-------------------------|
| 7  | 18" Square     | Each   | \$ 5.43     | \$ 4.20                    |                         |
|    |                | Item # | BA0801818S  |                            | 08018SMS                |
| 8  | 24" Squ or Dia | Each   | \$ 9.44     | \$ 8.87                    |                         |
|    |                | Item # | BA0802424U  |                            | 08024SDE                |
| 9  | 36" Triangle   | Each   | \$ 11.30    | \$ 8.71                    |                         |
|    |                | Item # | BA0803636MT |                            | 08036TMS                |
| 10 | 36" Squ or Dia | Each   | \$ 21.05    | \$ 16.36                   |                         |
|    |                | Item # | BA0803636MU |                            | 08036SDMS               |
| 11 | 48" Squ or Dia | Each   | \$ 37.10    | \$ 35.59                   |                         |
|    |                | Item # | BA0804848U  |                            | 08048SDMS               |
| 12 | 24" Pentagon   | Each   | \$ 9.44     | \$ 8.40                    |                         |
|    |                | Item # | BA0802424P  |                            | 08024PMS                |
| 13 | 30" Pentagon   | Each   | \$ 13.43    | \$ 11.38                   |                         |
|    |                | Item # | BA0803030P  |                            | 08030PMS                |
| 14 | 36" Pentagon   | Each   | \$ 19.38    | \$ 14.65                   |                         |
|    |                | Item # | BA0803636P  |                            | 08036PMS                |
| 15 | 6 x 24         | Each   | \$ 2.68     | \$ 2.41                    |                         |
|    |                | Item # | SNS         |                            | 080246MS                |
| 16 | 6 x 30         | Each   | \$ 3.35     | \$ 2.67                    |                         |
|    |                | Item # | SNS         |                            | 080306MS                |
| 17 | 6 x 36         | Each   | \$ 3.74     | \$ 2.92                    |                         |
|    |                | Item # | SNS         |                            | 080366MS                |
| 18 | 8 x 24         | Each   | \$ 3.26     | \$ 3.13                    |                         |
|    |                | Item # | SNS         |                            | 080248MS                |
| 19 | 10 x 24        | Each   | \$ 4.07     | \$ 3.86                    |                         |
|    |                | Item # | SNS         |                            | 0802410MS               |
| 20 | 12 x 6         | Each   | \$ 1.37     | \$ 1.37                    |                         |
|    |                | Item # | BA0801206R  |                            | 080126MS                |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|    |                 |                | <b>Custom<br/>Products</b> | <b>Vulcan<br/>Signs</b> |
|----|-----------------|----------------|----------------------------|-------------------------|
| 21 | 48 x 18         | Each<br>Item # | \$ 14.07<br>BA0804818R     | \$ 13.48<br>0804818MS   |
| 22 | 48 x 24         | Each<br>Item # | \$ 18.71<br>BA0804824R     | \$ 17.85<br>0804824MS   |
| 23 | 48 x 30         | Each<br>Item # | \$ 23.29<br>BA0804830R     | \$ 22.30<br>0804830MS   |
| 24 | 36 x 36         | Each<br>Item # | \$ 21.05<br>BA0803636S     | \$ 16.36<br>08036SMS    |
| 25 | 60 x 30         | Each<br>Item # | \$ 29.11<br>BA0806030R     | \$ 24.98<br>0806030MS   |
| 26 | 18 x 60         | Each<br>Item # | \$ 17.54<br>SP             | \$ 13.78<br>0801860MS   |
| 27 | 30" Squ or Dia  | Each<br>Item # | \$ 14.62<br>BA0803030U     | \$ 12.38<br>08030SDE    |
| 28 | 18 x 24/24 x 18 | Each<br>Item # | \$ 7.02<br>111824U         | \$ 6.68<br>0801824E     |
| 29 | 24 x 12         | Each<br>Item # | \$ 5.19<br>BA0802412R      | \$ 4.56<br>0802412MS    |
| 30 | 24 x 30/30 x 24 | Each<br>Item # | \$ 11.73<br>BA0802430U     | \$ 11.03<br>0802430E    |
| 31 | 24 x 36         | Each<br>Item # | \$ 14.07<br>BA08902436R    | \$ 10.97<br>0802436MS   |
| 32 | 30 x 36         | Each<br>Item # | \$ 17.54<br>BA0803036R     | \$ 13.63<br>0803036MS   |
| 33 | 36 x 12         | Each<br>Item # | \$ 7.11<br>BA0803612R      | \$ 5.59<br>0803612MS    |
| 34 | 38 x 48         | Each<br>Item # | \$ 31.04<br>BA0803848SP    | \$ 27.30<br>0803848MS   |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|                                          |                   |               |                | <b>Custom<br/>Products</b> | <b>Vulcan<br/>Signs</b> |
|------------------------------------------|-------------------|---------------|----------------|----------------------------|-------------------------|
| <b>35</b>                                | 6 x 36            | <b>Each</b>   | \$ 3.74        | \$ 2.92                    |                         |
|                                          |                   | <b>Item #</b> | SNS            | 080366MS                   |                         |
| <b>36</b>                                | 9 x 24            | <b>Each</b>   | \$ 3.74        | \$ 3.49                    |                         |
|                                          |                   | <b>Item #</b> | SNS            | 080249MS                   |                         |
| <b>37</b>                                | 9 x 30            | <b>Each</b>   | \$ 4.67        | \$ 3.89                    |                         |
|                                          |                   | <b>Item #</b> | SNS            | 080309MS                   |                         |
| <b>38</b>                                | 9 x 36            | <b>Each</b>   | \$ 5.56        | \$ 4.26                    |                         |
|                                          |                   | <b>Item #</b> | SNS            | 080369MS                   |                         |
| <b>39</b>                                | 9 x 42            | <b>Each</b>   | \$ 6.49        | \$ 4.92                    |                         |
|                                          |                   | <b>Item #</b> | SNS            | 080429MS                   |                         |
| <b>40</b>                                | 9 x 48            | <b>Each</b>   | \$ 7.18        | \$ 6.84                    |                         |
|                                          |                   | <b>Item #</b> | SNS            | 080489MS                   |                         |
| <b>41</b>                                | 30" circle blanks | <b>Each</b>   | \$ 13.43       | \$ 11.83                   |                         |
|                                          |                   | <b>Item #</b> | BA0803030C     | 08030CMS                   |                         |
| <b>42</b>                                | 36" circle blanks | <b>Each</b>   | \$ 19.38       | \$ 14.57                   |                         |
|                                          |                   | <b>Item #</b> | BA0803636C     | 08036CMS                   |                         |
| <b>C. Extruded blanks - double sided</b> |                   |               |                |                            |                         |
| <b>1</b>                                 | 6 x 12            | <b>Each</b>   | \$ 5.00        | \$ 4.82                    |                         |
|                                          |                   | <b>Item #</b> | BE0612 SHEETED |                            |                         |
| <b>2</b>                                 | 6 x 18            | <b>Each</b>   | \$ 7.25        | \$ 5.76                    |                         |
|                                          |                   | <b>Item #</b> | BE618 SHEETED  |                            |                         |
| <b>3</b>                                 | 6 x 20            | <b>Each</b>   | \$ 6.90        | \$ 7.00                    |                         |
|                                          |                   | <b>Item #</b> | BE0900620N     |                            |                         |
| <b>4</b>                                 | 6 x 24            | <b>Each</b>   | \$ 8.28        | \$ 7.62                    |                         |
|                                          |                   | <b>Item #</b> | BE0900624N     |                            |                         |
| <b>5</b>                                 | 6 x 30            | <b>Each</b>   | \$ 10.35       | \$ 9.52                    |                         |
|                                          |                   | <b>Item #</b> | BE0900630N     |                            |                         |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|                         |              | <b>Custom Products</b>                                             |                                          | <b>Vulcan Signs</b> |
|-------------------------|--------------|--------------------------------------------------------------------|------------------------------------------|---------------------|
| 6                       | 8 x 12       | Each \$ 6.00<br>Item # BE0900912N                                  | \$ 6.71                                  |                     |
| 7                       | 8 x 18       | Each \$ 8.35<br>Item # BE0900918N                                  | \$ 8.10                                  |                     |
| 8                       | 8 x 20       | Each \$ 9.35<br>Item # BE0900920N                                  | \$ 9.97                                  |                     |
| 9                       | 8 x 24       | Each \$ 10.85<br>Item # BE0900924N                                 | \$ 10.89                                 |                     |
| 10                      | 8 x 30       | Each \$ 13.56<br>Item # BE0900930N                                 | \$ 13.56                                 |                     |
| 11                      | 6 x 36       | Each \$ 11.47<br>Item # BE0900636N                                 | \$ 11.37                                 |                     |
| 12                      | 6 x 42       | Each \$ 14.49<br>Item # BE0900642N                                 | \$ 13.35                                 |                     |
| 13                      | 8 x 36       | Each \$ 16.28<br>Item # BE0900936N                                 | \$ 16.23                                 |                     |
| 14                      | 8 x 42       | Each \$ 18.99<br>Item # BE0900942B                                 | \$ 19.02                                 |                     |
| <b>D. Traffic Faces</b> |              |                                                                    |                                          |                     |
|                         | <b>Sizes</b> | <b>Quantities</b>                                                  |                                          |                     |
| 1                       | 6 x 24       | 1-9 \$ 4.57<br>10-24 \$ 4.16<br>25-40 \$ 3.91<br>50 & over \$ 3.14 | \$ 2.41<br>\$ 1.75<br>\$ 1.75<br>\$ 1.75 |                     |
| 2                       | 6 x 42       | 1-9 \$ 5.67<br>10-24 \$ 5.29<br>25-40 \$ 5.11<br>50 & over \$ 4.25 | \$ 4.22<br>\$ 3.06<br>\$ 3.06<br>\$ 3.06 |                     |
| 3                       | 12 x 8       | 1-9 \$ 3.43<br>10-24 \$ 3.03<br>25-40 \$ 2.88<br>50 & over \$ 2.54 | \$ 1.61<br>\$ 1.17<br>\$ 1.17<br>\$ 1.17 |                     |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|           |         |                      | <b>Custom<br/>Products</b> | <b>Vulcan<br/>Signs</b> |
|-----------|---------|----------------------|----------------------------|-------------------------|
| <b>4</b>  | 12 x 18 | <b>1-9</b>           | \$ 4.27                    | \$ 3.62                 |
|           |         | <b>10-24</b>         | \$ 3.84                    | \$ 2.63                 |
|           |         | <b>25-40</b>         | \$ 3.53                    | \$ 2.63                 |
|           |         | <b>50 &amp; over</b> | \$ 3.12                    | \$ 2.63                 |
| <b>5</b>  | 12 x 36 | <b>1-9</b>           | \$ 7.15                    | \$ 7.23                 |
|           |         | <b>10-24</b>         | \$ 6.71                    | \$ 5.25                 |
|           |         | <b>25-40</b>         | \$ 6.11                    | \$ 5.25                 |
|           |         | <b>50 &amp; over</b> | \$ 5.94                    | \$ 5.25                 |
| <b>6</b>  | 24 x 8  | <b>1-9</b>           | \$ 3.91                    | \$ 3.21                 |
|           |         | <b>10-24</b>         | \$ 3.50                    | \$ 2.33                 |
|           |         | <b>25-40</b>         | \$ 3.22                    | \$ 2.33                 |
|           |         | <b>50 &amp; over</b> | \$ 2.77                    | \$ 2.33                 |
| <b>7</b>  | 24 x 10 | <b>1-9</b>           | \$ 4.89                    | \$ 4.02                 |
|           |         | <b>10-24</b>         | \$ 4.40                    | \$ 2.92                 |
|           |         | <b>25-40</b>         | \$ 4.05                    | \$ 2.92                 |
|           |         | <b>50 &amp; over</b> | \$ 3.47                    | \$ 2.92                 |
| <b>8</b>  | 24 x 12 | <b>1-9</b>           | \$ 5.67                    | \$ 4.82                 |
|           |         | <b>10-24</b>         | \$ 5.11                    | \$ 3.50                 |
|           |         | <b>25-40</b>         | \$ 4.70                    | \$ 3.50                 |
|           |         | <b>50 &amp; over</b> | \$ 4.25                    | \$ 3.50                 |
| <b>9</b>  | 18 x 18 | <b>1-9</b>           | \$ 6.22                    | \$ 5.42                 |
|           |         | <b>10-24</b>         | \$ 5.61                    | \$ 3.94                 |
|           |         | <b>25-40</b>         | \$ 5.16                    | \$ 3.94                 |
|           |         | <b>50 &amp; over</b> | \$ 4.83                    | \$ 3.94                 |
| <b>10</b> | 18 x 24 | <b>1-9</b>           | \$ 8.37                    | \$ 7.23                 |
|           |         | <b>10-24</b>         | \$ 7.70                    | \$ 5.25                 |
|           |         | <b>25-40</b>         | \$ 7.10                    | \$ 5.25                 |
|           |         | <b>50 &amp; over</b> | \$ 5.94                    | \$ 5.25                 |
| <b>11</b> | 24 x 24 | <b>1-9</b>           | \$ 9.88                    | \$ 9.64                 |
|           |         | <b>10-24</b>         | \$ 8.77                    | \$ 7.00                 |
|           |         | <b>25-40</b>         | \$ 7.96                    | \$ 7.00                 |
|           |         | <b>50 &amp; over</b> | \$ 7.68                    | \$ 7.00                 |
| <b>12</b> | 24 x 30 | <b>1-9</b>           | \$ 11.82                   | \$ 12.05                |
|           |         | <b>10-24</b>         | \$ 11.12                   | \$ 8.75                 |
|           |         | <b>25-40</b>         | \$ 10.11                   | \$ 8.75                 |
|           |         | <b>50 &amp; over</b> | \$ 9.83                    | \$ 8.75                 |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|    |              |           | Custom<br>Products | Vulcan<br>Signs |
|----|--------------|-----------|--------------------|-----------------|
| 13 | 36 x 48 x 48 | 1-9       | \$ 16.55           | \$ 10.85        |
|    |              | 10-24     | \$ 15.57           | \$ 10.85        |
|    |              | 25-40     | \$ 14.36           | \$ 10.85        |
|    |              | 50 & over | \$ 13.25           | \$ 10.85        |
| 14 | 48 x 18      | 1-9       | \$ 13.58           | \$ 14.46        |
|    |              | 10-24     | \$ 13.05           | \$ 10.50        |
|    |              | 25-40     | \$ 11.84           | \$ 10.50        |
|    |              | 50 & over | \$ 11.28           | \$ 10.50        |
| 15 | 48 x 30      | 1-9       | \$ 22.56           | \$ 24.10        |
|    |              | 10-24     | \$ 21.61           | \$ 17.50        |
|    |              | 25-40     | \$ 19.60           | \$ 17.50        |
|    |              | 50 & over | \$ 18.66           | \$ 17.50        |
| 16 | 30 x 30      | 1-9       | \$ 14.13           | \$ 15.06        |
|    |              | 10-24     | \$ 13.60           | \$ 10.94        |
|    |              | 25-40     | \$ 12.34           | \$ 10.94        |
|    |              | 50 & over | \$ 11.79           | \$ 10.94        |
| 17 | 30 x 36      | 1-9       | \$ 16.92           | \$ 18.08        |
|    |              | 10-24     | \$ 16.32           | \$ 13.13        |
|    |              | 25-40     | \$ 14.81           | \$ 13.13        |
|    |              | 50 & over | \$ 14.15           | \$ 13.13        |
| 18 | 48 x 24      | 1-9       | \$ 18.07           | \$ 19.28        |
|    |              | 10-24     | \$ 17.41           | \$ 14.00        |
|    |              | 25-40     | \$ 15.80           | \$ 14.00        |
|    |              | 50 & over | \$ 15.10           | \$ 14.00        |
| 19 | 36 x 36      | 1-9       | \$ 20.62           | \$ 21.69        |
|    |              | 10-24     | \$ 19.45           | \$ 15.75        |
|    |              | 25-40     | \$ 17.64           | \$ 15.75        |
|    |              | 50 & over | \$ 16.79           | \$ 15.75        |
| 20 | 60 x 24      | 1-9       | \$ 22.56           | \$ 24.10        |
|    |              | 10-24     | \$ 21.61           | \$ 17.50        |
|    |              | 25-40     | \$ 19.60           | \$ 17.50        |
|    |              | 50 & over | \$ 18.66           | \$ 17.50        |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|    |              |           | Custom<br>Products | Vulcan<br>Signs |
|----|--------------|-----------|--------------------|-----------------|
| 21 | 60 x 30      | 1-9       | \$ 28.15           | \$ 30.13        |
|    |              | 10-24     | \$ 26.92           | \$ 21.88        |
|    |              | 25-40     | \$ 24.40           | \$ 21.88        |
|    |              | 50 & over | \$ 23.33           | \$ 21.88        |
| 22 | 48 x 48      | 1-9       | \$ 35.96           | \$ 38.56        |
|    |              | 10-24     | \$ 34.34           | \$ 28.00        |
|    |              | 25-40     | \$ 31.12           | \$ 28.00        |
|    |              | 50 & over | \$ 29.62           | \$ 28.00        |
| 23 | 12 x 6       | 1-9       | \$ 2.31            | \$ 1.21         |
|    |              | 10-24     | \$ 2.02            | \$ 0.88         |
|    |              | 25-40     | \$ 1.92            | \$ 0.88         |
|    |              | 50 & over | \$ 1.70            | \$ 0.88         |
| 24 | 24 x 6       | 1-9       | \$ 4.57            | \$ 2.41         |
|    |              | 10-24     | \$ 3.91            | \$ 1.75         |
|    |              | 25-40     | \$ 3.70            | \$ 1.75         |
|    |              | 50 & over | \$ 3.14            | \$ 1.75         |
| 25 | 30" circular | 1-9       | \$ 14.13           | \$ 15.06        |
|    |              | 10-24     | \$ 13.60           | \$ 10.94        |
|    |              | 25-40     | \$ 12.34           | \$ 10.94        |
|    |              | 50 & over | \$ 11.79           | \$ 10.94        |
| 26 | 36" circular | 1-9       | \$ 23.19           | \$ 21.69        |
|    |              | 10-24     | \$ 21.64           | \$ 15.75        |
|    |              | 25-40     | \$ 19.83           | \$ 15.75        |
|    |              | 50 & over | \$ 18.57           | \$ 15.75        |
| 27 | 24" octagon  | 1-9       | \$ 9.88            | \$ 7.00         |
|    |              | 10-24     | \$ 8.77            | \$ 7.00         |
|    |              | 25-40     | \$ 7.96            | \$ 7.00         |
|    |              | 50 & over | \$ 7.68            | \$ 7.00         |
| 28 | 30" octagon  | 1-9       | \$ 13.73           | \$ 10.94        |
|    |              | 10-24     | \$ 13.23           | \$ 10.94        |
|    |              | 25-40     | \$ 11.97           | \$ 10.94        |
|    |              | 50 & over | \$ 11.39           | \$ 10.94        |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|                                    |              |           | Custom Products | Vulcan Signs |
|------------------------------------|--------------|-----------|-----------------|--------------|
| 29                                 | 36" octagon  | 1-9       | \$ 20.24        | \$ 15.75     |
|                                    |              | 10-24     | \$ 19.05        | \$ 15.75     |
|                                    |              | 25-40     | \$ 17.24        | \$ 15.75     |
|                                    |              | 50 & over | \$ 16.28        | \$ 15.75     |
| 30                                 | 30" triangle | 1-9       | \$ 8.05         | \$ 5.54      |
|                                    |              | 10-24     | \$ 7.52         | \$ 5.54      |
|                                    |              | 25-40     | \$ 6.84         | \$ 5.54      |
|                                    |              | 50 & over | \$ 6.34         | \$ 5.54      |
| 31                                 | 36" triangle | 1-9       | \$ 10.83        | \$ 6.87      |
|                                    |              | 10-24     | \$ 9.60         | \$ 6.87      |
|                                    |              | 25-40     | \$ 8.74         | \$ 6.87      |
|                                    |              | 50 & over | \$ 8.02         | \$ 6.87      |
| 32                                 | 24" pentagon | 1-9       | \$ 9.88         | \$ 9.64      |
|                                    |              | 10-24     | \$ 8.77         | \$ 7.00      |
|                                    |              | 25-40     | \$ 7.96         | \$ 7.00      |
|                                    |              | 50 & over | \$ 7.68         | \$ 7.00      |
| 33                                 | 30" pentagon | 1-9       | \$ 14.13        | \$ 15.06     |
|                                    |              | 10-24     | \$ 13.60        | \$ 10.94     |
|                                    |              | 25-40     | \$ 12.34        | \$ 10.94     |
|                                    |              | 50 & over | \$ 11.79        | \$ 10.94     |
| 34                                 | 36" pentagon | 1-9       | \$ 20.62        | \$ 21.69     |
|                                    |              | 10-24     | \$ 19.45        | \$ 15.75     |
|                                    |              | 25-40     | \$ 17.64        | \$ 15.75     |
|                                    |              | 50 & over | \$ 16.79        | \$ 15.75     |
| Trail blazer & city entrance faces |              |           |                 |              |
| 35                                 | 30 x 24      | 1-9       | \$ 30.13        | \$ 12.05     |
|                                    |              | 10-24     | \$ 27.35        | \$ 8.75      |
|                                    |              | 25-40     | \$ 26.30        | \$ 8.75      |
|                                    |              | 50 & over | \$ 22.33        | \$ 8.75      |
| 36                                 | 48 x 36      | 1-9       | \$ 42.28        | \$ 28.92     |
|                                    |              | 10-24     | \$ 36.85        | \$ 21.00     |
|                                    |              | 25-40     | \$ 34.31        | \$ 21.00     |
|                                    |              | 50 & over | \$ 30.36        | \$ 21.00     |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|                                                                      |      |                                          |                        | <b>Custom<br/>Products</b> | <b>Vulcan<br/>Signs</b> |
|----------------------------------------------------------------------|------|------------------------------------------|------------------------|----------------------------|-------------------------|
| <b>E. Cut out Letters &amp; Numbered Scotchlite symbols C series</b> |      |                                          |                        |                            |                         |
| 1                                                                    | 121B | 1" - Pkg of 25 black letters or numbers  | <b>Each<br/>Item #</b> | NO BID                     | \$ 4.98<br>450994       |
| 2                                                                    | 121S | 1" - Pkg of 25 silver letters or numbers | <b>Each<br/>Item #</b> | NO BID                     | No Bid                  |
| 3                                                                    | 121R | 1" - Pkg of 25 red letters or numbers    | <b>Each<br/>Item #</b> | NO BID                     | No Bid                  |
| 4                                                                    | 121G | 1" - Pkg of 25 green letters or numbers  | <b>Each<br/>Item #</b> | NO BID                     | No Bid                  |
| 5                                                                    | 122B | 2" - Pkg of 25 black letters or numbers  | <b>Each<br/>Item #</b> | \$ 1.79<br>DCVBKPS02C      | \$ 1.91<br>450678       |
| 6                                                                    | 122S | 2" - Pkg of 25 silver letters or numbers | <b>Each<br/>Item #</b> | \$ 2.67<br>DCHWHPS02C      | \$ 2.39<br>450716       |
| 7                                                                    | 122R | 2" - Pkg of 25 red letters or numbers    | <b>Each<br/>Item #</b> | \$ 4.01<br>DCHREPS02C      | \$ 2.39<br>452187       |
| 8                                                                    | 122G | 2" - Pkg of 25 green letters or numbers  | <b>Each<br/>Item #</b> | \$ 2.67<br>DCHGRPS02C      | \$ 2.39                 |
| 9                                                                    | 123B | 3" - Pkg of 25 black letters or numbers  | <b>Each<br/>Item #</b> | \$ 2.65<br>DCVBKPS03C      | \$ 2.43<br>450718       |
| 10                                                                   | 123S | 3" - Pkg of 25 silver letters or numbers | <b>Each<br/>Item #</b> | \$ 4.45<br>DCHWHPS03C      | \$ 4.08<br>451039       |
| 11                                                                   | 123R | 3" - Pkg of 25 red letters or numbers    | <b>Each<br/>Item #</b> | \$ 6.68<br>DCHREPS03C      | \$ 4.08                 |
| 12                                                                   | 123G | 3" - Pkg of 25 green letters or numbers  | <b>Each<br/>Item #</b> | \$ 6.68<br>DCHGRPS03C      | \$ 4.08                 |
| 13                                                                   | 124B | 4" - Pkg of 25 black letters or numbers  | <b>Each<br/>Item #</b> | \$ 3.76<br>DCVBKPS04C      | \$ 3.34<br>450789       |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|    |       |                                           |                              | <b>Custom<br/>Products</b> | <b>Vulcan<br/>Signs</b> |
|----|-------|-------------------------------------------|------------------------------|----------------------------|-------------------------|
| 14 | 124S  | 4" - Pkg of 25 silver letters or numbers  | <b>Each</b><br><b>Item #</b> | \$ 6.80<br>DCHWHPS04C      | \$ 6.44<br>450715       |
| 15 | 124R  | 4" - Pkg of 25 red letters or numbers     | <b>Each</b><br><b>Item #</b> | \$ 10.20<br>DCHREPS04C     | \$ 6.44<br>452188       |
| 16 | 124G  | 4" - Pkg of 25 green letters or numbers   | <b>Each</b><br><b>Item #</b> | \$ 10.20<br>DCHGRPS04C     | \$ 6.44                 |
| 17 | 125B  | 5" - Pkg of 25 black letters or numbers   | <b>Each</b><br><b>Item #</b> | \$ 4.62<br>DCVBKPS05C      | \$ 4.21<br>451173       |
| 18 | 125S  | 5" - Pkg of 25 silver letters or numbers  | <b>Each</b><br><b>Item #</b> | \$ 9.21<br>DCHWHPS05C      | \$ 9.24<br>451245       |
| 19 | 126B  | 6" - Pkg of 25 black letters or numbers   | <b>Each</b><br><b>Item #</b> | \$ 8.66<br>DCBKPS06C       | \$ 5.26<br>451005       |
| 20 | 126S  | 6" - Pkg of 25 silver letters or numbers  | <b>Each</b><br><b>Item #</b> | \$ 16.75<br>DCHWHPS06C     | \$ 12.68<br>451090      |
| 21 | 127B  | 7" - Pkg of 25 black letters or numbers   | <b>Each</b><br><b>Item #</b> | \$ 9.07<br>DCBKPS07C       | \$ 6.51<br>451411       |
| 22 | 128B  | 8" - Pkg of 25 black letters or numbers   | <b>Each</b><br><b>Item #</b> | \$ 10.98<br>DCVBKS08C      | \$ 7.93<br>450473       |
| 23 | 128S  | 8" - Pkg of 25 silver letters or numbers  | <b>Each</b><br><b>Item #</b> | \$ 22.16<br>DCHWHPS08C     | \$ 21.25<br>451544      |
| 24 | 1210B | 10" - Pkg of 25 black letters or numbers  | <b>Each</b><br><b>Item #</b> | \$ 17.70<br>DCBKPS10C      | \$ 12.53<br>451170      |
| 25 | 1210S | 10" - Pkg of 25 silver letters or numbers | <b>Each</b><br><b>Item #</b> | \$ 34.86<br>DCHWHPS10C     | \$ 32.84<br>450914      |
| 26 | 1212B | 12" - Pkg of 25 black letters             | <b>Each</b><br><b>Item #</b> | NO BID                     | \$ 19.88                |
| 27 | 1214B | 14" - Pkg of 25 black numbers             | <b>Each</b><br><b>Item #</b> | NO BID                     | \$ 31.56                |
| 28 |       | 1' x 3" - Pkg of 25 silver corners        | <b>Each</b><br><b>Item #</b> | \$ 5.83<br>DCHWHPSXXXRC    | \$ 10.08                |

**Group P - Street Marking Signs**  
**Contract Period 01-01-14 through 12-31-14**  
**Renewable Period 01-01-15 through 12-31-15**

|           |                                                                    | <b>Custom Products</b> |              | <b>Vulcan Signs</b> |
|-----------|--------------------------------------------------------------------|------------------------|--------------|---------------------|
| <b>F.</b> | <b>Pressure Sensitive Blue Liner</b>                               |                        |              |                     |
| 1         | 6" x 150'                                                          | <b>Per Roll Each</b>   | \$ 129.99    | \$ 107.25           |
|           |                                                                    | <b>Item #</b>          | RSH39320650  | 452054              |
| 2         | 8" x 150'                                                          | <b>Per Roll Each</b>   | \$ 173.32    | \$ 143.00           |
|           |                                                                    | <b>Item #</b>          | RSH39320850. | 451030              |
| <b>G.</b> | <b>Barricade Sheeting Rolls</b>                                    |                        |              |                     |
|           | <b>Orange &amp; White High Intensity</b>                           | <b>Roll Each</b>       | \$ 192.00    | \$ 199.75           |
| 1         | 8" x 50 yd.                                                        | <b>Item #</b>          | 333          |                     |
| <b>H.</b> | <b>Diamond grade pressure sensitive sheeting rolls 3M or equal</b> |                        |              |                     |
| 1         | White                                                              | <b>Per Roll Each</b>   | \$ 291.19    | \$ 237.00           |
|           | 6" x 150'                                                          | <b>Item #</b>          | 3990         | 451216              |
| 2         | White                                                              | <b>Per Roll Each</b>   | \$ 436.79    | \$ 316.00           |
|           | 8" x 150'                                                          | <b>Item #</b>          | 3990         |                     |

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